ACTION PLAN

Reduce Number of Checks Processed — Leverage Card/ACH
Implement Check Management Solution — Positive Pay/Account Recon
Implement ACH Protection Strategy — ACH Positive Pay
Enhance Collection Process — Payer Express, Print Mail, A/R Advantage
Optimize Collections — Remote Deposit Solutions, Merchant Services, CFI, UPIC®
Secure Cash Processing — Cash Logistics, Remote Safe

I wake up in the morning, pet my dog, kiss my husband, and then check my account for fraud. In that order.

Source: 2017 Micro-business Research, Insights & Design Principles

NEXT STEPS

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A/R Advantage

Cash Logistics

Merchant Services

UPIC

PayerExpress

Print/Mail

BusinessOptions®

Positive Pay

Payee Positive Pay

ACH Positive Pay

Wire Transfer

Account Reconciliation

PINACLE® Express

Zero Balance Account

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Rethinking Your Organization's Cash Flow and Payment Risk

This short guide is designed to help you and your PNC Business banking representative discuss your company's risk of transaction fraud — and work through some simple, effective solutions that fit your business needs.

78%

of organizations were the target of payment fraud in 2018*

51%

of B2B payments are made by check*

32%

of organizations reported an increase in payment fraud from 2016 to 2017*

Here's a more positive statistic:

Switching to digital payments can save you 50% on average on total direct acceptance and fraud-related expenses.**



^{*2018} AFP Payments Fraud and Control Survey

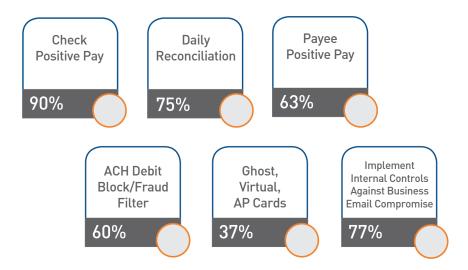
^{**}Visa, Digital Transformation of Small Businesses: The Future of Commerce

TRENDS IN PAYMENT FRAUD

PAYMENT FRAUD TRENDS 100% 87% 90% 82% 77% 75% 74% 80% 71% 70% 60% 48% 46% 48% 50% 40% 30% 20% 10% 0% 2012 2013 2014 2015 2016 2017 → Checks ——Card ——ACH Debits ——ACH Credits ——Wire Transfers

2018 AFP Payments Fraud and Control Survey

HOW ARE ORGANIZATIONS RESPONDING?



2018 AFP Payments Fraud and Control Survey

CURRENT USAGE

Disbursement Mix (Estimated % of Your Activity)	
• Check	
• ACH	
• Wire	
• Card	
Check Fraud Protection	
ACH Fraud Protection	
Wire Fraud Protection	
Reconciliation Process	
Opportunities	
Issues	