



Thank you to West Virginia University, NGLCC and all of the attendees, for the amazing Virtual Vendor Symposium.

It was my pleasure to join all of the wonderful presenters, on behalf of my employer, UPMC Health Plan, Insurance Services Division.

*Thank You!
Cameil D. Williams
Manager, Small Diverse Business*

Please read more about the UPMC's Supplier Diversity Program below:

UPMC, has a long-standing history of partnering with Diverse Businesses, as evidenced by the creation of the UPMC Corporate Supplier Diversity Program in 1989. It has now evolved into the Supplier Diversity & Inclusion (SDI) Program beginning in 2020.

The UPMC Corporate program was built on a belief that strong and intentional business relationship development with certified Diverse businesses, along with alignment of certified Diverse business products, goods, and services with UPMC's procurement needs improve communities and enhance lives. This is demonstrated with over \$1 billion in Diverse procurement spend over the past 10 years. As a responsible corporate citizen, UPMC Health Plan, along with the other integrated partner companies within UPMC Insurance Services Division and our corporate parent, UPMC, are dedicated to building, sustaining, and improving upon the initiatives that empower the communities that we serve.

Our organization is committed to SDI as an integral part of our overall supply chain management strategy via:

- Active recruitment of diverse vendors.
- Fostering mentorships of diverse vendors.
- Assisting in the development of diverse vendors.

Our Supplier Diversity & Inclusion approach:

- Is an integral part of the UPMC Supply Chain Management (SCM) strategy.
- Actively recruits Diverse Businesses to participate in the Supplier Diversity & Inclusion (SDI) Program
- Engages Diverse suppliers in first and second tier business relationships to provide quality, cost-competitive products, and services to UPMC and the integrated partner companies of UPMC Insurance Services Division.
- Has a primary focus of growing the capacity of diverse suppliers.
- Includes a Diverse Business Education and Development Program which provides education, training, mentoring, and networking opportunities to diverse businesses.

The UPMC Small Diverse Business (SDB) Program was built on and works in partnership with the UPMC Corporate Supplier Diversity & Inclusion Program. It is the policy of UPMC Health Plan's SDB Program to provide certified Diverse Businesses increased opportunities to participate as suppliers of goods and services, in connection with publicly funded contracts. UPMC Health Plan emphasizes the use of Small

Diverse Businesses, and Businesses with a certification from the Commonwealth of Pennsylvania Department of General Services identifying them as such.

All Diverse Businesses interested in doing business with UPMC Health Plan will be required to register for the UPMC Supplier Diversity Program. The web address for the Supplier Diversity web portal is: <http://supplierdiversity.upmc.com>

All diverse businesses must be certified by an approved certification entity in order to do business with UPMC Health Plan. In the case of the Commonwealth of PA a Small Diverse Business must be certified by the PA Department of General Services. Questions regarding the Small Diverse Business and Small Business Programs, including questions about the self-certification and verification processes can be directed to:

Department of General Services
Bureau of Diversity, Inclusion and Small Business Opportunities (BDISBO)
Room 611, North Office Building
Harrisburg, PA 17125
Phone: (717) 783-3119
Fax: (717) 787-7052

Email: RA-BDISBOVerification@pa.gov
Website: www.dgs.pa.gov

The Department of General Services accepts approved third-party certifications from any of the following entities:

- Unified Certification Program (UCP) *. This links to the PA UCP. Any state's UCP certification accepted.
www.paucp.com
- Woman's Business Enterprise National Council (WBENC)
 - <https://www.wbenc.org>
- National Minority Supplier Development Council (NMSDC)
 - www.nmsdc.org, <https://emsdc.org/>
- United States Small Business Administration (SBA) 8(a) Program
 - www.sba.gov/
- Vets First Verification Program.
 - www.va.gov/osdbu/verification/
- National LGBT Chamber of Commerce (NGLCC)
 - <https://www.nglcc.org>

For information about the UPMC Health Plan, Insurance Services Division's, Small Diverse Business Program, please contact:

**Cameil D. Williams
Manager, Small Diverse Business Program
U.S. Steel Tower
600 Grant Street -9th Floor
Pittsburgh, PA 15219
Williams35@upmc.edu
412-402-3932**