

# Preferred Extras™

SAVINGS AND PERKS FOR EACH PART OF THE TRIP

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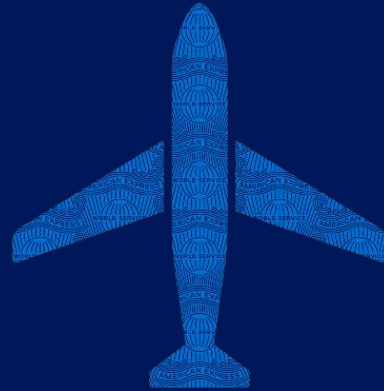


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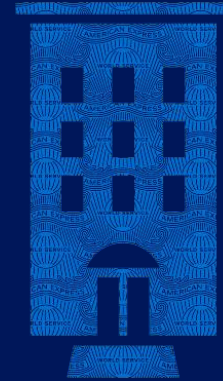
# How Preferred Extras™ works for you

WITH GREAT RATES AND PERKS, YOU'LL ADD VALUE TO YOUR TRAVEL PROGRAM

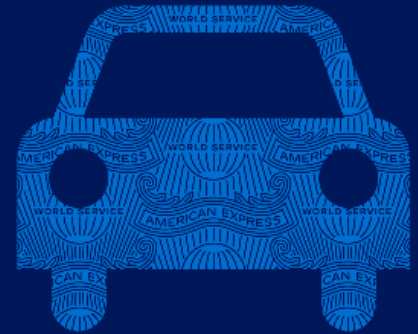
Thanks to our strong relationships with travel providers, you'll have savings and perks on flights, hotels, and car rentals, already negotiated for you and loaded on to your booking channel. That way you can better manage costs for each part of the trip.



**FLIGHTS**



**HOTELS**



**CAR**

# What's included in Preferred Extras™?

## SAVINGS AND PERKS FROM AIRPORT TO HOTEL AND BACK AGAIN



### Flights

- 50 airlines worldwide
- 12% average savings across all routes and up to 30% savings on top air routes<sup>1</sup>
- Ability to earn airline loyalty points and benefits
- Fully flexible terms and conditions on many key carriers and routes
- Preferred Extras bookings count toward your corporate spend commitment
- Corporate benefits such as preferred seating and priority boarding applicable on Preferred Extras fares for clients with corporate deals



### Hotels

- Over 58,000 properties in nearly 180 countries
- Discounted rates up to 50%<sup>2</sup>
- Hotels offering value adds including complimentary Wi-Fi and breakfast<sup>2</sup>
- Ability to earn hotel loyalty points and benefits
- Favorable cancellation terms



### Car

- Partnerships with major rental car companies
- Up to 30% discounts on car rentals<sup>3</sup>
- Complimentary insurance with select rental agencies (for US rentals)

<sup>1</sup> Based on American Express Global Business Travel contractual agreements and availability. Program content is subject to change without notice. All discounts depend on route and class. Air savings reflect the average gross fare difference expressed as a percentage from booking a Preferred Extras fare rather than the equivalent published fare for 2019. Equivalent refers to the same or better for fare terms and conditions. <sup>2</sup> Based on American Express Global Business Travel contractual agreements and availability as of January 2021. Program content is subject to change without notice. Individual results may vary. Additional terms may apply. Some rates inclusive of Wi-Fi and breakfast, with many offering additional value adds. <sup>3</sup> All discounts depend on rental location and days of rental as compared to general published rates.



# Preferred Extras™

HOW YOU BENEFIT ON FLIGHTS

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# Flying with Preferred Extras™

WITH AIRFARES RISING, IT HELPS HAVING GREAT SAVINGS AND FLEXIBLE TERMS



- Worldwide coverage with all major domestic and international airlines.
- Significant savings as compared to published fare equivalents.
- Flexible terms and conditions on a number of major routes and carriers.
- Complements corporate deals you may already have by filling in inventory and discount gaps.

# Flying with Preferred Extras™

## A DEEPER DIVE INTO THE VALUE IT BRINGS TO YOUR TRAVEL PROGRAM

### Travel Fare Discounts

Access to our region-specific or network-wide discounts from participating airlines.

### Simple Savings

No spend minimums necessary. Flight bookings qualify toward corporate deal commitments.

### Adaptable to Your Travel Program

Discounts can be used on their own or to complement those in your travel program.

### Breath of Choice

Worldwide coverage and discounts cover all major regions worldwide.

### Benefits for Your Company

While travelers can receive perks, companies are also eligible to collect points when they're enrolled in loyalty programs.<sup>1</sup>

### Consultative Support

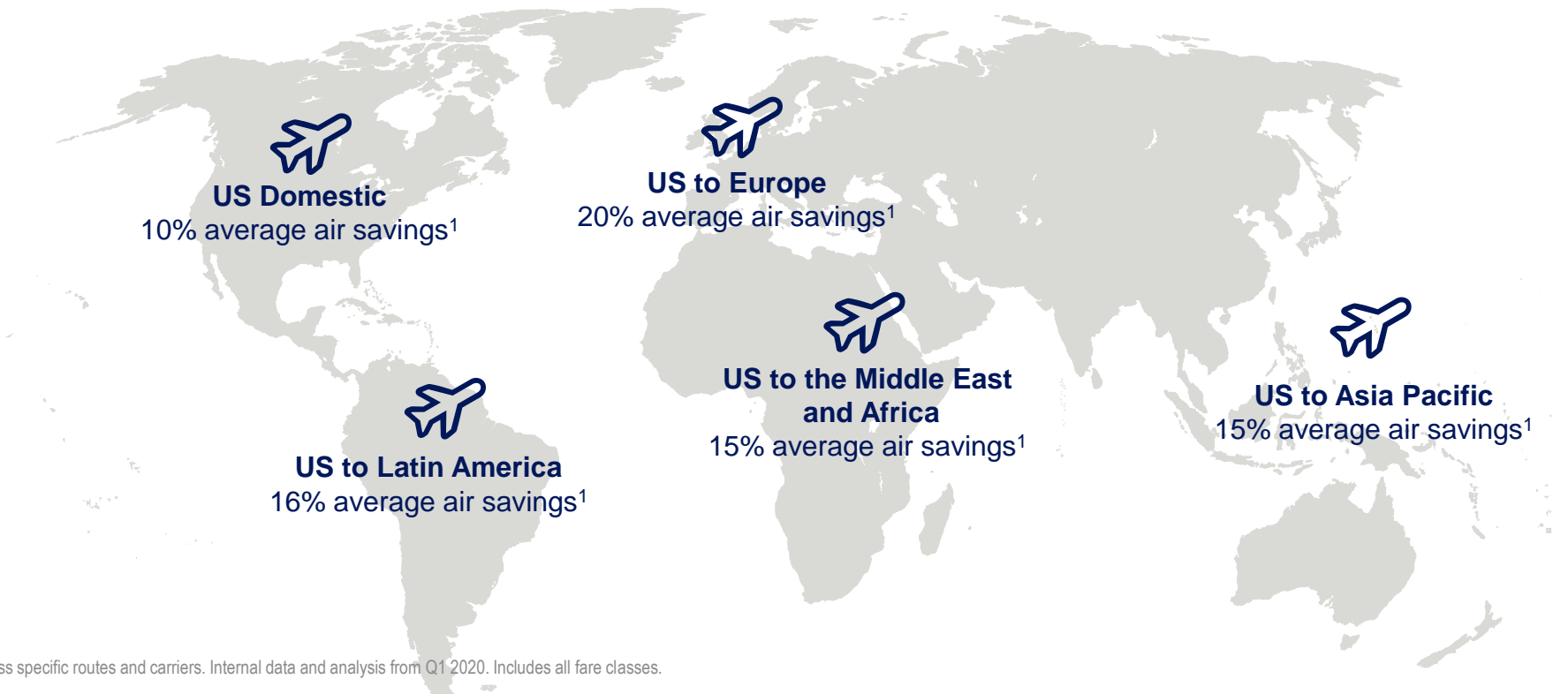
Seasoned sales and client management teams are available when you need assistance.



<sup>1</sup> Where applicable for airlines with corporate or business programs. Additional terms and agreements with those airlines may apply.

# Flying with Preferred Extras™

HOW MUCH YOU'LL SAVE ON FLIGHTS FROM THE US



Our competitive deals with all major US and international airlines add up to savings around the world.

# Highlights of Preferred Extras™ Air

**Worldwide coverage**



**30% savings on top air routes<sup>1</sup>**



**Fits all types of travel programs**



**Preferred seating and priority boarding**



**Flexible terms and conditions**



**Counts toward corporate thresholds**



**Loyalty points and benefits**



**No hurdles or contracts**

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# Preferred Extras™

HOW YOU BENEFIT ON HOTELS



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# Staying Overnight with Preferred Extras™

THE RIGHT PLACES. THE RIGHT RATES. AND PLENTY OF THEM WORLDWIDE



- Access negotiated rates at thousands of hotels around the world.
- Receive special deals and discounts.
- Earn hotel loyalty program points and perks where applicable.
- Give your travelers more choice to stay where they prefer.
- Drive traveler compliance with in-policy bookings.

# Staying Overnight with Preferred Extras™

**40+ million**  
room nights  
transacted annually<sup>1</sup>



Up to  
**50% savings<sup>2</sup>**



**8+ billion**  
USD in hotel sales<sup>1</sup>



**50,000+**  
properties in 170  
countries



**Last room  
availability<sup>3</sup>**



**Favorable  
cancelation**



**Built-in  
amenities**



**Loyalty benefits**

<sup>1</sup> American Express Global Business Travel internal reporting, FY2019. <sup>2</sup> Based on American Express Global Business Travel contractual agreements and availability as of January 2021. Program content is subject to change without notice. Individual results may vary. Additional terms may apply. Some rates inclusive of Wi-Fi and breakfast and many offering additional value adds. <sup>3</sup> Not available at every property.

# Staying Overnight with Preferred Extras™

## WHY IT MAKES TOTAL SENSE FOR YOU AND YOUR TRAVELERS



### Worldwide Coverage

- Over 58,000 properties in nearly 180 countries.
- Over 26,000 properties in the US in 3,300 locations.



### Exclusive Savings

- Discounts and deals pre-negotiated by GBT for clients like you.
- Discounted rates up to 50%.<sup>1</sup>
- Favorable cancellation terms.



### Traveler Perks

- Free amenities and last room availability.<sup>1</sup>
- Ability to earn hotel loyalty points and perks.



### Policy Compliance

- So many suitable options worldwide create more reasons for travelers to book in policy.

<sup>1</sup> Based on American Express Global Business Travel contractual agreements and availability as of January 2021. Program content is subject to change without notice. Individual results may vary. Additional terms may apply. Some rates inclusive of Wi-Fi and breakfast and many offering additional value adds.

# Preferred Extras™

HOW YOU BENEFIT ON ROAD TRIPS



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# Renting Cars with Preferred Extras™

A GREAT WAY TO SAVE ON COSTS AND SUPPORT CONTACTLESS TRAVEL



- Take advantage of our relationships with major rental car companies, many of which have contactless pickup/drop-off.
- Get already-negotiated discounted rates.
- Earn corporate and renter loyalty program benefits where applicable.
- Experience value-added amenities and perks with select companies.

# Renting Cars with Preferred Extras™

WITH DEALS, DISCOUNTS, AND PERKS, TRAVELERS CAN SIT BACK AND ENJOY THE RIDE



## Coverage

- Extensive coverage through partnerships with the major rental car agencies in North America.<sup>1</sup>



## Savings

- Negotiated deals and discounts just for our clients.
- Discounted rates of up to 30% on car rentals at airport or neighborhood locations.<sup>1</sup>



## Amenities

- Complimentary insurance for US rentals and upgrades, when available.<sup>2</sup>
- Ability to participate in frequent renter and corporate loyalty programs.<sup>2</sup>



## Flexibility

- No incremental charge for additional qualified authorized drivers.<sup>2</sup>
- Rentals available to drivers age 20+.<sup>2</sup>

<sup>1</sup> Based on American Express Global Business Travel contractual agreements and availability. Individual results may vary. Additional terms may apply. <sup>2</sup> Select rental agencies only. Additional terms may apply..

# Thank You

DON'T *do business* WITHOUT IT™



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